

ADMINISTRACION PORTUARIA INTEGRAL DE MANZANILLO, S.A. DE C.V.
ESTADO DE SITUACION FINANCIERA
(Cifras en pesos al 31 de Diciembre de 2016)

| | <u>31-dic-16</u> | <u>31-dic-15</u> | <u>Variación</u> | | <u>31-dic-16</u> | <u>31-dic-15</u> | <u>Variación</u> |
|------------------------------------|-------------------------|-------------------------|-----------------------|---|-------------------------|-------------------------|-----------------------|
| Activo | | | | Pasivo | | | |
| Activo Circulante | | | | Pasivo Circulante | | | |
| Caja y Bancos | 3,008,164.06 | (3,815,685.85) | 6,823,849.91 | Proveedores | 39,246.75 | 0.00 | 39,246.75 |
| Inversiones en valores | 951,977,605.43 | 624,138,559.94 | 327,839,045.49 | IVA por pagar | 0.00 | 0.00 | - |
| | <u>954,985,769.49</u> | <u>620,322,874.09</u> | <u>334,662,895.40</u> | Otros impuestos, derechos y cuotas por pagar | 12,373,771.53 | 13,347,922.70 | (974,151.17) |
| Cientes | 55,997,197.34 | 28,229,763.28 | 27,767,434.06 | Anticipos de clientes | 6,211,368.07 | 1,557,441.24 | 4,653,926.83 |
| Deudores diversos | 1,975.00 | - | 1,975.00 | Acreedores diversos | 723,659.24 | 713,692.68 | 9,966.56 |
| Estimación cuentas incobrables | - | - | - | Impuesto sobre la renta | 93,607,138.71 | 68,722,295.73 | 24,884,842.98 |
| Pago provisional de ISR e IETU | 77,457,933.96 | 72,493,440.96 | 4,964,493.00 | Participación de utilidades | 2,307,750.07 | 2,241,929.23 | 65,820.84 |
| IVA acreditable | 35,284,875.43 | 51,961,310.11 | (16,676,434.68) | Otras provisiones | 5,721,003.00 | 4,707,863.00 | 1,013,140.00 |
| Anticipos a contratistas | 42,781,667.59 | 16,017,730.23 | 26,763,937.36 | Total de Pasivo Circulante | <u>120,983,937.37</u> | <u>91,291,144.58</u> | <u>29,692,792.79</u> |
| | <u>211,523,649.32</u> | <u>168,702,244.58</u> | <u>42,821,404.74</u> | | | | |
| Total activo circulante | <u>1,166,509,418.81</u> | <u>789,025,118.67</u> | <u>377,484,300.14</u> | Pasivo No circulante | | | |
| | | | | Impuestos y gastos diferidos | 36,862,884.00 | 43,580,443.00 | (6,717,559.00) |
| Activo No circulante | | | | Total del Pasivo | <u>157,846,821.37</u> | <u>134,871,587.58</u> | <u>22,975,233.79</u> |
| Terrenos | 250,645,735.79 | 219,245,735.79 | 31,400,000.00 | | | | |
| Construcciones y edificios | 104,653,021.14 | 104,653,021.14 | - | Hacienda Pública/patrimonio | | | |
| Maquinaria y equipo | 16,944,789.47 | 16,944,789.47 | - | Capital social | 677,582,736.60 | 677,582,736.60 | - |
| Equipo de transporte | 22,978,525.02 | 23,140,525.02 | (162,000.00) | Aportaciones del Gobierno Federal | 200,000,000.00 | 200,000,000.00 | - |
| Equipo de Administración | 512,623,626.96 | 470,561,766.10 | 42,061,860.86 | Reserva legal | 69,730,736.22 | 61,485,915.65 | 8,244,820.57 |
| Equipo de computo | 50,051,416.26 | 46,626,971.79 | 3,424,444.47 | Resultados de ejercicios anteriores | 558,000,326.08 | 401,348,735.27 | 156,651,590.81 |
| Depreciación acumulada | (305,716,656.77) | (254,666,719.52) | (51,049,937.25) | Utilidad del periodo | 236,879,001.88 | 164,896,411.38 | 71,982,590.50 |
| Suma el activo fijo | <u>652,180,457.87</u> | <u>626,506,089.79</u> | <u>25,674,368.08</u> | Total Hacienda Pública/patrimonio | <u>1,742,192,800.78</u> | <u>1,505,313,798.90</u> | <u>236,879,001.88</u> |
| Obra en proceso | 69,558,205.82 | 213,983,690.48 | (144,425,484.66) | | | | |
| Seguros pagados por anticipado | 8,799,185.36 | 7,431,633.15 | 1,367,552.21 | Total del Pasivo Hacienda Pública/patrimonio | <u>1,900,039,622.15</u> | <u>1,640,185,386.48</u> | <u>259,854,235.67</u> |
| Gastos anticipados | 4,807,730.82 | 4,807,730.82 | - | | | | |
| Amortización de Gastos anticipados | (1,958,019.91) | (1,717,672.01) | (240,347.90) | | | | |
| Otros activos | 142,643.38 | 148,795.58 | (6,152.20) | | | | |
| | <u>1,900,039,622.15</u> | <u>1,640,185,386.48</u> | <u>259,854,235.67</u> | | | | |
| Total del activo | <u>1,900,039,622.15</u> | <u>1,640,185,386.48</u> | <u>259,854,235.67</u> | | | | |

ADMINISTRACION PORTUARIA INTEGRAL DE MANZANILLO, S.A. DE C.V.
ESTADOS DE RESULTADOS POR LOS PERIODOS COMPRENDIDOS
DEL 01 DE ENERO AL 31 DE DICIEMBRE DE 2016 Y 2015
(Cifras históricas en pesos)

| | <u>2016</u> | <u>%</u> | <u>2015</u> | <u>%</u> | <u>Variación</u> <u>nominal</u> | <u>%</u> |
|---|-------------------------|------------|-------------------------|------------|------------------------------------|------------|
| Ingresos por: | | | | | | |
| Puerto | 194,551,431.15 | 13 | 164,609,765.04 | 13 | 29,941,666.11 | 18 |
| Atraque | 81,329,998.44 | 5 | 84,716,819.81 | 7 | (3,386,821.37) | -4 |
| Muellaje | 120,346,101.13 | 8 | 127,946,172.71 | 10 | (7,600,071.58) | -6 |
| Almacenaje | 13,273,159.80 | 1 | 40,068,897.00 | 3 | (26,795,737.20) | -67 |
| Cesiones y contratos | 894,000,176.29 | 58 | 794,254,415.05 | 63 | 99,745,761.24 | 13 |
| Embarque y desembarque | 569,116.52 | 0 | 212,055.37 | 0 | 357,061.15 | 168 |
| Código de Seguridad PBIP | 15,087,958.85 | 1 | 14,850,298.73 | 1 | 237,660.12 | 2 |
| Prestación de servicios | 212,670,158.24 | 14 | 30,548,235.29 | 2 | 182,121,922.95 | 596 |
| Total | 1,531,828,100.42 | 100 | 1,257,206,659.00 | 100 | 274,621,441.42 | 22 |
| Costos y gastos | | | | | | |
| Infraestructura | 215,773,283.44 | 14 | 189,136,299.40 | 15 | 26,636,984.04 | 14 |
| Contraprestación al gobierno federal | 102,517,951.15 | 7 | 83,562,837.00 | 7 | 18,955,114.15 | 23 |
| Promoción y ventas | 35,251,251.79 | 2 | 34,267,361.53 | 3 | 983,890.26 | 3 |
| Por servicios | - | 0 | 295,512.16 | 0 | (295,512.16) | -100 |
| Mantenimiento a las instalaciones | 421,198,778.35 | 27 | 161,949,588.94 | 13 | 259,249,189.41 | 160 |
| Gastos de administración | 37,771,638.15 | 2 | 32,475,565.82 | 3 | 5,296,072.33 | 16 |
| Total | 812,512,902.88 | 53 | 501,687,164.85 | 40 | 310,825,738.03 | 62 |
| Resultado en operación | 719,315,197.54 | 47 | 755,519,494.15 | 60 | (36,204,296.61) | (5) |
| Producto integral de financiamiento | | | | | | |
| Productos financieros | 46,537,843.43 | 3 | 27,275,011.40 | 2 | 19,262,832.03 | 71 |
| Gastos financieros | 97,595.99 | 0 | 77,817.66 | 0 | 19,778.33 | 25 |
| | 46,440,247.44 | 3 | 27,197,193.74 | 2 | 19,243,053.70 | 71 |
| Otros ingresos | 6,460,228.04 | 0 | 8,778,466.40 | 1 | (2,318,238.36) | (26) |
| Otros gastos | 2,517,807.81 | 0 | 28,588.89 | 0 | 2,489,218.92 | 8,707 |
| Depreciaciones | 51,452,285.15 | 3 | 48,018,368.86 | 4 | 3,433,916.29 | 7 |
| | (47,509,864.92) | (3) | (39,268,491.35) | (3) | -8,241,373.57 | 21 |
| Transferencia de activos proyectos de inversión | 392,169,248.17 | 26 | 510,362,951.20 | 41 | (118,193,703.03) | (23) |
| | - | 0 | - | 0 | 0.00 | - |
| | 392,169,248.17 | | 510,362,951.20 | | | |
| Resultado antes de las siguientes provisiones: | 326,076,331.89 | 21 | 233,085,245.34 | 19 | 92,991,086.55 | 40 |
| Impuesto sobre la renta | 93,607,138.98 | 6 | 68,722,295.73 | 5 | 24,884,843.25 | 36 |
| Impuesto sobre la renta diferido | (5,038,169.00) | 0 | (2,081,543.00) | 0 | -2,956,626.00 | - |
| Participación de utilidades | 2,307,750.03 | 0 | 2,241,929.23 | 0 | 65,820.80 | 3 |
| Participación de utilidades diferido | (1,679,390.00) | 0 | (693,848.00) | 0 | -985,542.00 | - |
| Utilidad neta | 236,879,001.88 | 15 | 164,896,411.38 | 13 | 71,982,590.50 | 44 |